

मुख्य महाप्रबंधक कार्यालय, BSNL  
 हि.प्र. परीमंडल कार्यालय,  
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**भारत संचार निगम लिमिटेड**  
 (भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**

**HPCO-12/15/10/2021-EB-HPCO**

No: DFA/400281

Dated: 03.08.2022

**RFP for Procurement of ONTs to address the issues of FTTH customers from BSNL OLTEs in Shimla BA through SIs on Monthly Rental basis.**

On behalf of Chief General Manager, HP Telecom Circle, Bharat Sanchar Nigam Limited, Shimla, quotations are invited from Service integrators empanelled in circle/National category in HP for Procurement of ONTs to address the issues of FTTH customers from BSNL OLTEs in Shimla BA through SIs on Monthly Rental basis with maintenance & replacement.

**Quantity = 300**

Channel Partner/SI should provide letters from all the OEM's (Original equipment manufacturer), whose make of equipments they propose to use in network. Further, preferably OEM or else CP/SI must state that, if required, the products / solution proposed by CP/SI will be supported for at least three years and extendable to 5 years. The CPs is supposed to submit along with their technical bid the product catalogue along with price list of the OEMs through which they propose to operate.

**Payment Terms:**

The payment will be made to CP on monthly basis subject to the realization of the payments from customer.

The prospective Channel partners shall quote for the monthly rental Charges of ONTs. The technical specifications of ONTs for which price is to be quoted is to be specified separately. The ONT should be compatible to BSNL OLTE at Shimla.

If the ONTs provided by the Channel Partner become outdated during the contract period, the necessary upgradation to augment the ONTs if required will be done by CP without any extra cost.

Charges are payable from date of actual commissioning of circuit as per CDR. There will be no minimum commitment period.

The agreement will be for three years but extendable upto five years. After expiry of agreement after 5 years ONT working in network will become property of BSNL.

Rates are to be quoted exclusive of all taxes. However, the details of all taxes charged shall be mentioned in the invoice. The CPs are to give an undertaking to BSNL that these rates are the best rates quoted by them

and they shall not offer lower rates to any of the competitors even if BSNL is not directly competing with them in any particular bid or deal

The short-listed CPs need to submit the Performance Bank Guarantee equal to 5% of PO value.SLA will be 99% uptime.

CP will also provide relevant equipment free of cost for demonstrating the capability, if the same is required by the customer/BSNL. If any BSNL resource is required, then the same will be provided free of cost. The time limit and duration for providing the relevant equipments shall be limited to 1-2 weeks only. Once the demonstration is over, the equipment will be taken back by CP. If the equipment is required by the customer then the cost would be reimbursed to CP by BSNL/Customer. CP shall provide 24 hrs, 7 days a week helpdesk, through call center. The complaint must be attended within eight hours. The equipment will be handed over after installation to custodian for safe custody. However repair/replacement will be responsibility of CP.

The CP shall be fully responsible for the employment or payment of wages to its employees and shall fully comply with all laws, rules, regulations, notifications, directions orders etc. of the Govt. whether Central, State, Local or Municipal relating to such employment, payment of wages etc. and all others matter connected therewith and hereby indemnifies and agrees to continue indemnifying BSNL in this regard.

In the event of termination of this agreement consequent upon breach of any of the terms of agreement by CP, or if CP fails to perform / execute the contract, CP shall be debarred by BSNL for a period of 3 years for all future dealings with BSNL and performance guarantee will be forfeited and installed equipment will become property of BSNL.

Delivery of equipments through CP for the customers as per customers requirements will be CPs responsibility at their cost. They are supposed to transfer the equipments from the place of supply to their local office and then supply the equipments locally to customers under proper receipt within 7 days of PO. Timely supply is CP's responsibility. Delay in supply will invite penalty of Rs 100 per day beyond 7 days. In case of fault, the equipment is to be replaced within 1 day. There will be penalty for delay in replacement @ Rs 100/- per day beyond 1 day.

The prospective bidders will quote the rates as per Financial bid. He can quote compatible make wise rates. Make in India will be preferred. Evaluation will be done make wise and to accept type of model will be decision of BSNL as per business requirement. The work will be awarded to L1 bidder in each case.

Arbitration : Any dispute can be redressed through sole arbitrator o/o CGMT HP Circle Shimla.

**Technological Details:**

**Technical Specifications for ONTs:**

The ONTs must be wi-fi enabled and must meet the specification similar to SYROTECH(SY-GPON-4020-WANDOT) or SYROTECH (SY-GPON-2010-WANDOT) as the same have already been tested on BSNL OLTE.

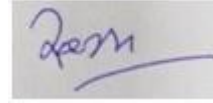
Schedule of submission of bid is as under:

1. Last date of submission of sealed quotations: 18.08.2022 upto 1300 hrs.
2. Date of opening of sealed/mailed quotations: 18.08.2022 at 1500 hrs.
3. Address of Submission of bids: DGM EB , Room No 208 Block 11 SDA Complex Kasumpti Shimla.
4. Place of opening: O/o PGM CFA HP Block 11 SDA Complex Kasumpti Shimla.

All terms and conditions will be as per SI Policy of BSNL.

Offer can be submitted by post or through password protected document at mail id [er.rdsharma@bsnl.co.in](mailto:er.rdsharma@bsnl.co.in) . It is responsibility of bidder to intimate password at scheduled time of opening of bid to under signed.

This document should be signed by SI and submitted with financial quote for acceptance.



**DGM EB**  
**O/o CGMT HP Circle**  
**Shimla 171009.**